

Contract Law Management

Mastering the Legal aspects of Contract for Business Executives

13th & 14th March 2008

9.00am - 5.00pm

Holiday Inn ParkView



The law and regulations governing contract law is increasingly complex and affects all industries and every type of agreement; from entering into a contract, to validity of purchase conditions. If you are involved in contracting or dealing with external parties at any level, you need to grasp the practical legal implications of these relationships to ensure you do not expose your organisation to unnecessary risk. Additionally you need to protect your company from litigation and anticipate legal pitfalls.

Managers, company directors, executives and businessmen need to clearly understand principles of contract law. This intensive 2 day seminar cum workshop combines up-to-date contract law with practical methods of translating this law into documentation. Participants will learn how to make a valid contract, terms and conditions, misrepresentation, doctrine of frustration, termination and remedies for breach of contract. It identifies and analyses the different types of contract and how the various statutes affect them, ensuring that you fully grasp the impact of current legislation and case law.

Participating Organisations



STAMFORD LAW
CORPORATION



**School
of
Laws**



DLA PIPER

**HURRY!!!
SIGN UP NOW!
Early bird ends
15 February 08**

GATEWAY LAW CORPORATION

Advocates and Solicitors | Notary Public | Commissioners for Oaths
Patent, Design and Trade Mark Agents

Who Should Attend

MDs, GMs, Directors, VPs, Financial Controllers, Marketing Managers & Executives, Business Advisers, Bankers, Consultants, Company Secretaries, Administrators, Credit Executives, Finance & Operations Executives & Anyone interested in making valid contracts.

Programme Agenda

Day 1

9.00am – 10.15am

Chin Hooi Yen - Associate Director
Gateway Law Corporation

Requirements of Contract including E-Commerce Transactions

- What is a contract?
- Contract Formation
 - Offer
 - Acceptance
 - Consideration
 - Intention to Create Legal Relations
 - Does a Contract have to be in writing?
 - Third Party Rights
- Contract Variation
 - Variation of terms of the contract
 - Variation of parties to the contract
 - Extension of the contract
- Contract Termination
 - Termination by Performance
 - Termination by Agreement
 - Termination by Repudiation or Fundamental Breach
 - Terms which survive the termination of the contract

10.15am – 10.45am: Coffee Break

10.45am – 12.00pm

A/Prof Catherine Tay
NUS, Department of Business Policy

Terms & Formalities of a Contract

- Express contract
- Parol evidence rule
- Implied terms
- Simple contract
- Contract under seal/by deed

12.00pm – 1.00pm: Networking Lunch

1.00pm – 2.15pm

Jeffrey Lim - Director
Stamford Law Corporation

Factors affecting Contract & Exemption Clauses

- Misrepresentation
- Mistakes in contract
- Illegal contracts
- Contracts in restraint of trade
- Non-competition clauses
- Duress and undue influence
- How to limit your liability effectively
- Unfair Contract Terms Act
- Are exemptions clauses valid?

2.15pm – 3.30pm

Sin Lye Kuen - Partner
DLA Piper

Discharge & Remedies for Breach of Contract

- Discharge by agreement
- Discharge by frustration
- Discharge by breach
- Discharge by performance
- Substantial damages
- Liquidated damages and penalty

- Specific performance
- Injunction
- Mitigation of damages
- Speculative damages

3.30pm – 3.45pm: Coffee Break

3.45pm – 5.00pm

Colin S L Phan - Associate Director
Gateway Law Corporation

Resolving Contractual Disputes- Mediation, Arbitration or Litigation

- Forms of dispute resolution mechanism
- Features of Litigation
- Features of Arbitration
- Features of Mediation
- Drafting an appropriate dispute resolution clause in your contract

Day 2

10.15am – 10.45am: Coffee Break

12.30pm – 2.00pm: Networking Lunch

3.15pm – 3.45pm: Coffee Break

9.00am – 5.00pm

David Chang Cheok Weng (Harvard Consultants)
Deputy Director
ITC School of Laws

Effective Contract Drafting

- Negotiating and Drafting Good Contracts
- Useful Specific Clauses to Limit Liability: Exclusion, Limitation and Damages Clauses
- Useful Specific Clauses to Avoid Litigation: Force Majeure; Hardship, Basis of Agreement, Non-Reliance, Reservation of Title, Alternative Dispute Resolution
- Common Contractual Problems: Letter of Intent; Email Correspondences, Recoverable Damages; Restraint of Trade / Non-Competition clauses; 3rd Party Rights; Mistake, Misrepresentation

End of Conference

IN-HOUSE LEARNING & DEVELOPMENT

All our programmes can be tailored to your needs and run within your organisation. For more information please kindly contact

[Michelle@+65 63320216](mailto:Michelle@+65_63320216) or
michelle@ahralseminars.com

Speaker's Profile

Associate Professor Catherine Tay Swee Kian
National University of Singapore (NUS)
Department of Business Policy

Catherine Tay lectures business law at the NUS Business School. A/Prof Tay is an Advocate and Solicitor, Singapore. She is also a barrister-at-law (of Lincoln's Inn, United Kingdom). A/Prof Tay holds both a Master of Laws degree and a Bachelor of Laws (Honours) degree from the Queen Mary College, University of London. She is an author of 28 law books. A/Prof Tay has published numerous legal articles in peer-reviewed international journals, such as BIOETHICS, the Hong Kong Journal of Emergency Medicine, the (United Kingdom) Journal of Business Law, (UK) Business Law review, the (UK) Company lawyer, the (UK) Insolvency Law & Practice, the Securities Industry Review, The Singapore Law Gazette (official publication of The Law Society of Singapore) and the APLAR Journal of Rheumatology. She has been an invited speaker to various legal and medical conferences both overseas and in Singapore.

Chin Hooi Yen
Associate Director
Gateway Law Corporation

Hooi Yen heads the Corporate and Commercial Department of Gateway Law Corporation, a boutique legal practice with associated offices throughout Asia Pacific. Her practice focuses on (a) venture capital, investments and mergers and acquisitions, (b) technology, info-communications and e-commerce, (c) the travel and hospitality industry and (d) intellectual property, media and the arts. Her past experience includes practicing law with Rodyk and Davidson after graduating from the National University of Singapore ("NUS"). There, she advised on the sale and purchase of businesses, venture capital and private equity placements, shareholders' agreements, employment law and employee share incentive schemes. In 2001, she joined the management team of ZUJI, which grew ZUJI from a start-up to an Asia Pacific wide MNC within 5 years. Hooi Yen is regularly invited to judge business plan competitions and entrepreneurship classes to tap on her experience with corporate finance and fast growing companies.

Jeffrey Lim
Director
Stamford Law Corporation

Jeffrey is a Director at Stamford Law Corporation. Jeffrey is an Advocate and Solicitor of the Supreme Court of Singapore and was admitted to the Bar of England & Wales. He is the current Vice-Chairman of the Intellectual Property Committee of the Inter-Pacific Bar Association since 2006. He has contributed articles to various publications on intellectual property and has spoken at international conferences and local seminars. He specialises in contentious and non-contentious intellectual property and technology matters but is also experienced in general commercial litigation and commercial advisory work, particularly in the field of contractual disputes, tort claims, employment law, product liability matters and competition law. He is also experienced with information technology, biomedical and motor industry related matters. His litigation experience includes copyright, patent, and trademark infringement claims as well as passing off claims, including global enforcement and co-ordination of infringement of intellectual property rights, disputes as to misappropriation of confidential information, licensing agreement disputes, registration opposition proceedings and domain name registration disputes, contractual disputes and employment disputes. His transactional & advisory experience includes advising on technology and intellectual property matters in mergers and acquisitions, technology transfer agreements, service contracts, licensing, regulatory compliance and related commercial documentation.

Sin Lye Kuen
Director
DLA Piper Singapore Pte Ltd

Lye Kuen is a partner in the dispute resolution practice specialising in arbitration and litigation. His practice consists of complex commercial disputes involving multinational companies. Lye Kuen has extensive experience in dispute resolution practice having worked on major cases under both ICC Rules and SIAC (Singapore International Arbitration Centre) rules and has acted for major power installation suppliers, manufacturers of boilers used in the pulp and paper industry, gas pipeline contractors, Japanese trading houses, petrochemical and shipping companies. Lye Kuen is also highly regarded in the maritime industry having been involved in many landmark cases representing ship owners, charterers, cargo interests, P&I Clubs, mortgagors, ship registries and classification societies. He also has an active practice in trade disputes involving petroleum, chemicals, metals and commodities representing Fortune 500 Companies. He speaks English, Mandarin and Cantonese.

Colin S L Phan
Associate Director
Gateway Law Corporation

Colin graduated with a Bachelor of Laws (Honours) Degree from the National University of Singapore in 2002 and was admitted as an Advocate and Solicitor of the Supreme Court of Singapore in 2003. From the outset, Colin has dealt almost exclusively in Litigation. His areas of practice include Criminal Law, Family Law, Personal Injury, Corporate and Patent Litigation. He enjoys trial work and has appeared in many trials in the Subordinate Courts, High Court and the Court of Appeal. A member of the Criminal Legal Aid Society. Colin also provides corporate advice in drafting and reviewing various types of general commercial contracts. He has also provided tax advice based on clients' specific request e.g. concerning GST, withholding tax, application for tax holidays, qualifying criteria for tax incentives, employee share option schemes. On occasion, he has given advice in connection with banking/commercial restructuring deals where the focus is on the double tax treaties in order to minimise tax costs. A firm believer in innovation, Colin also keeps up-to-date on various technological trends.

Chang Cheok Weng
Deputy Director
ITC- School of Laws

Mr Chang is the Deputy Director of Studies of ITC Singapore. He is a Second Class Upper Honours degree holder with academic achievements which have proven to be a tremendous asset to ITC. His outstanding performance at the CLP examinations in 1996/1997, with First Class marks in the subject of Professional Practice has allowed him to contribute extensively to the areas of Bankruptcy, Probate as well as Duties & Ethics in the CLP Department. Mr Chang pursued his Masters of Laws degree in University Malaya in the area of Intellectual Property Law. He is the Principal Lecturer for the Law of Contract and Commercial Law in the University of London LLB External Degree Programme and is also in charge of the Business Development of ITC Singapore.

Registration Please send your cheque/bank draft made payable to Ahrals' Pte Ltd.

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| <input type="checkbox"/> Early Bird Fee SGD 1290 (for payment & registration received by 15 February 2008) | <input type="checkbox"/> Conference Fee SGD 1490 |
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