

Outsourcing is a key business strategy applied by various businesses across a range of industries in order to stay competitive, focus on their core business and reduce overall operating costs. Protecting relationships and privacy, minimising legal and taxation risks and managing a variety of organisational complexities, including an exit strategy, are vital to the effective performance of a business outsourcing internationally.

Join “**Cross Border Outsourcing – Legal & Tax Aspects**”, a one-day intensive conference at which industry experts address the latest developments in legal and tax regulations and explain how to develop outsourcing strategies and practices that will protect your business’ bottom line.

## Attend **CROSS BORDER OUTSOURCING – LEGAL & TAX ASPECTS** and learn:

- ✓ What are the latest developments and trends in outsourcing
- ✓ The 50 outsourcing deals that went wrong and the lessons learned
- ✓ Legal & tax aspects of outsourcing relationships
- ✓ How to protect Intellectual Property Rights (IPRs)
- ✓ How companies can manage organisational complexities in outsourcing
- ✓ What are the structural risks associated with outsourcing
- ✓ What are the options available for government and businesses
- ✓ How to structure a deal and approach negotiations when outsourcing in China – dispute resolution and enforcement

### PLUS CASE STUDIES

Experiences and examples of delivering services as an outsource partner

## For more information – Contact Adelina

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“**Very good experienced speakers  
in their field**”

*SCM Microsystems (Asia) Pte Ltd*

”**Very diverse and experienced speakers  
with practical knowledge**”

*Surbana International Consultants*

## WHO SHOULD ATTEND

- CEOs / VPs/ Directors / General Managers
- Business Development Directors/Managers
- Tax Advisors / Consultants
- In-house legal counsel / Consultants
- Financial controllers / Finance Directors

### Participating Organisations:

**GATEWAY**LAW CORPORATION  
Advocates and Solicitors | Notary Public | Commissioners for Oaths  
Patent, Design and Trade Mark Agents

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### Supported by:

**SCCA** Singapore Corporate  
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